

**Preparation of two regions, (1) Srem (7 municipalities) and (2) Sumadija with Pomoravlje (13 municipalities) for DMO establishment, defining of tourism space and technical support for entities that sell destinations the targeted regions**

**QUESTIONS AND ANSWERS**

**To the Interested parties** in the call for bidders during the process of selection of the best bidder for the provision of expert services for development of strategic planning documents: 1) Tourism development plan with a plan of tourism products development (for Sumadija and Pomoravlje and Srem with Sremski Karlovci), 2) Catalog of investment projects in tourism and 3) 3 (three) destination management plans (hereinafter DMP): DMP for Topola and Arandjelovac, DMP for Kragujevac and Pomoravlje and DMP for Srem with Sremski Karlovci, and 4) Proposal for model and structure of two destination management organizations (hereinafter referred to as DMO): DMO for Sumadija and Pomoravlje and DMO for Srem with Sremski Karlovci.

**Question 1:**

For the realization of the project we plan 3 of our experts because the project is complex and important for the regions and requires lot of expert work in order to ensure an excellent result.

From the documentation it's not clear to us, whether you predicted a one key expert or can we decide on the number ourselves?

**The answer 1:**

*Conditions for applying for the call for bids define one key expert and two national experts.*

**Question 2:**

If there can be more experts, then are the results (experiences ....) all summed up?

**The answer 2:**

*Summed up are the results of CVs evaluation/ number of points of the key expert and two national experts.*

**Question3:**

How is the method of payment envisaged?

**The answer 3:**

*The method of payment is given in the Financial offer document and is directly related to the dynamics of delivery of reports, periodic and final.*

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**Question 4:**

How is VAT for foreign companies treated?

**The answer 4:**

*A foreign company issues an invoice in accordance with its own Law and Regulations relating to the delivered services abroad.*

*If the regulations within the country concerned require that VAT be charged for the service abroad, this should be done, and if that is not the case, VAT is not included in the invoice, but it is necessary to refer to the regulation that applies to it.*

*The Republic of Serbia has concluded Double Taxation Avoidance Agreements with 54 countries. For this reason, it is necessary to submit with the invoice a Certificate of Residence (Form provided within the Call) verified by the authority that is responsible for verification of this type of document. A certified and completed Residence Certificate may also be provided in the form prescribed by the potential bidders.*